

Products

With an annual production of more than 16 million pump units, Grundfos is one of the world's leading pump manufacturers. Circulator pumps (UP), submersible pumps (SP), and centrifugal pumps (CR) are the three major product groups. Today, Grundfos is the world's largest manufacturer of circulator pumps, covering approximately 50 per cent of the world market for these pumps.

In addition to pumps, Grundfos manufactures electric motors for the pumps and has a considerable production of electric motors for separate merchandising. Furthermore, Grundfos develops and sells state-of-the-art electronics for controls for pumps and other systems.

Applications

Circulator pumps are used for heating, ventilation and air-conditioning in domestic houses, office buildings, hotels, etc.

In the industry the pumps are used in processes as well as in the area of plant maintenance; furthermore, as important built-in parts in OEM products (Original Equipment Manufacture).

In the water-supply and waste-water segment Grundfos offers a wide range of reliable pumps for irrigation, green houses and for municipal, private and industrial water supply as well as sewage applications.

Global extension

The Grundfos Group is represented by companies in all parts of the world. In addition, Grundfos products are merchandised by distributors in a large number of countries.

Establishment

Grundfos was established in 1945 by the late Poul Due Jensen. At first he gave his company the name of "Bjerringbro Pressestøberi og Maskinfabrik" (Bjerringbro Die-Casting and Machine Factory) and not until 1967, after several changes of names, did the company get its present name, GRUNDFOS.

Ownership

The Poul Due Jensen Foundation was established as a self-governing institution in 1975. Today, the foundation owns about 85.5 per cent, staff about 2.5% and the founder's family about 12 per cent of shares in Grundfos Holding AG. The aim of the foundation is to consolidate and expand the economic basis of the continued development of the Grundfos Group. The capital and the profits of the foundation are to be utilised solely for the aim of the foundation, that is the profits are to be re-invested in the Grundfos companies.

Grundfos Holding AG is the majority shareholder in all the Grundfos companies.

Group Management

Grundfos Group Management is domiciled in Bjerringbro, Denmark, and organised in Grundfos Management A/S. Management has the following members:

- Carsten Bjerg, Group President and CEO
- Carlo Prola, Executive Vice President
- Søren Ø. Sørensen, Executive Vice President

Research and Development

In order to maintain a leading position, Grundfos attaches great importance to R&D. In 2005 the Group invested DKK 590m in research and development expenses.

In 1985, Grundfos established its own Electronics production and in 1991, Grundfos Electronics was inaugurated, including a Hybrid Factory with clean room production.

In May 1990, the Grundfos Technology Centre was inaugurated. This centre ensures that Grundfos will always have sufficient capacity to maintain and expand its leading position as regards vital aspects of research in new materials, development of process technology and construction of advanced production equipment and machines. In 1993, Development, Design and Product Management moved into a newly built Innovation Centre.

Employment policies

To ensure a competent and motivated staff, Grundfos attaches great importance to the training of staff. An apprentices department and a high level of training activity are evidence of this. An average of 2-3% of all staff attend training courses every day - at the Poul Due Jensen Academy as well as Grundfos' training centre in Bjerringbro, at an industrial school in Bjerringbro or other education institutions.

For recreational purposes, Grundfos offers a number of activities within sports as well as hobby. On an everyday basis, the activities do not attract much attention from others than those who practice them. However, since 1989, every four years Grundfos holds "international sports games" with sportsmen and women from the Grundfos companies all over the world competing in a number of different sports at Group headquarters in Bjerringbro.

Quality certification

In 1989, Grundfos A/S, as the first pump manufacturer in the world, was certified according to the quality standard ISO 9001. In 1991, Grundfos GmbH, Germany, was certified to the same standard and in the following years the other Grundfos companies were certified.

Grundfos' production companies have been registered according to ISO 9002, which covers quality assurance within production.

Environmental certification

All Grundfos production companies have been certified according to the international environmental standard of ISO 14001 as well as the EMAS registration of the European Union (the latter only the companies in Europe).

In addition the Danish production company has been certified according to the standard of ISO 18001 concerning the working environment.

Prizes and awards

Grundfos has received a large number of prizes and awards through the years. Awards received in 1999 onwards are shown on Grundfos' homepage.

Further information

For further information on specific subjects, please contact Group Communications, tel. +45 87 50 14 00.

Further information is also available on Grundfos' homepage. The address is: <http://www.grundfos.com>

Key figures (in DKK millions)

	2006	2005
Turnover	15,376	13,422
Ordinary profit before tax	1,479	1,254
Profit before tax as % of turnover	9.6%	9.3%
Consolidated Equity Capital	6,939	5,994
Return on Equity Capital	12.5%	12.7%
Total Assets	15,081	13,166
Number of employees	14,782	13,369